

June 5, 2009



*Dear Valued Customer:*

In order to help you our valued customer, take some of the guess work out of your heating needs, we at Champaign Landmark, Inc. are making available to you two propane programs for the 2009-2010 heating season.

These programs are as follows. Please keep in mind the price per gallon is subject to change without notice.

### **Prepay Program**

Allows you to prepay for gallons of propane at a set rate to be delivered between September 1, 2009 and April 30, 2010.

- Upon signing the prepay agreement and prepaying for the gallons specified, the price indicated will be the price per gallon at time of delivery.
- Sales tax will also be paid at the time of signing the prepay agreement.
- A 300-gallon minimum purchase is required to participate in the prepay program.
- All prepay customers will be on "Scheduled Delivery."
- Any gallons prepaid and not delivered by April 30, 2010 will be assessed a penalty fee of \$0.20 per gallon before any money is refunded.
- **Please remember the prepaid program expires at the end of business on August 31, 2009.**

### **Maximum Price Program**

Allows you to "cap" the price of propane for the gallons specified to be delivered between September 1, 2009 and April 30, 2010.

- To participate in the Maximum Price program, you must pay a fee to Champaign Landmark, Inc., which is equal to the number of gallons to be purchased X \$0.10 per gallon (for example: 500 gallons X \$0.10 per gallon = \$50.00 fee).
- At the time of delivery, price per gallon shall be the lower of the current market price or maximum price as indicated at the time of signing the agreement.
- A 300-gallon minimum purchase is required to participate in the Maximum Price program.
- **Please remember the Maximum Price program expires at the end of business on August 31, 2009.**

### **Budget Program**

This is an 11-month budget pay plan in which you pay an agreed upon dollar payment each and every month starting in July and ending in May of the following year. The budget will have a maximum price for all gallons delivered from September 1, 2009 to April 30, 2010. Any shortage or overage on your account will be adjusted in the month of June.

- To participate in the Budget Program, you must be on the automatic fill program. The automatic fill program allows you to be put on a delivery schedule, which will vary with the weather conditions and your consumption pattern.



As part of our ongoing **Safety Program** we will perform a leak test on your propane tank and lines for \$49.95.

To ensure your safety allow only trained technicians to work on your propane system.

- Propane is flammable and may cause fires and explosions
- Propane is heavier than air, so it collects in low areas – basements, drains, etc.
- Locate all supply lines before digging, driving posts, putting nails in walls, etc.

Please note that in case you run out of propane or should your tank or line develop a leak, at a time other than our normal business hours, please call (937) 653-2102.

Should you have questions or comments concerning any of the information, please call Ray Etgen (Ext. 133), Cathie Olejniczak (Ext. 121) or Kim Bodey (Ext. 151) at the Urbana office at (937) 652-2135 or toll free 1-800-424-2584. You may also e-mail the energy department at [energy@champaignlandmark.com](mailto:energy@champaignlandmark.com).

We will also be offering a **Summer Fill Program** in which you can receive a \$0.05 discount by ordering a fill up on your propane tank during the month of June and July. All deliveries for this program must be made by July 31, 2009.

- Disclaimer: Due to the extreme volatility in propane prices, seller has no knowledge of what prices may be in the future. If buyer requests a delivery of less than 200 gallons additional fees will be charged.
- Due to the volatile market conditions, all prices are subject to change.
- Please call to verify current pricing.

*With Best Regards,*

Ray Etgen, Energy Manager  
Cathie Olejniczak, Energy Coordinator  
Champaign Landmark Inc.



Effective September 1, 2009  
Champaign Landmark, Inc.  
will become known as  
Heritage Cooperative Inc.

