

REQUIREMENTS FOR BECOMING



A MEMBER OF HERITAGE COOPERATIVE

- 18 years or older or a business entity
- Producer of agricultural products
- Purchase 1 share of Common stock for \$100

BENEFITS OF BEING A MEMBER OF HERITAGE COOPERATIVE (“Cooperative”)

- Voting for Board of Directors
- Voting on Cooperative issues involving Membership
- Sharing in the Net Profits of Heritage Cooperative (Patronage Refund Allocations)
 - Members doing business with the Cooperative during a fiscal year (September-August) are entitled to a share of the Cooperative’s net savings based on the volume of business the Member transacted with the Cooperative. The volume of business includes: (i) purchases of grain, fertilizer, seed, chemicals, feed, farm supplies, tires, and petroleum products, and sales of grain, and (ii) use of Cooperative services, including storage and drying; Crop Advantage, custom application, equipment rental, and agronomy delivery; grand/mix and feed delivery; and tire center services.
 - Heritage Cooperative categorizes the Patronage Refund Allocation into four divisions: (i) Grain, (ii) Agronomy, (iii) Feed, Farm Supply, and Tires, and (iv) Petroleum. The four divisions are further divided into five sub-divisions for Direct Delivery: (a) Grain, (b) Agronomy, and (c) Petroleum, and service volume for (d) Grain and (e) Agronomy.
 - After deducting amounts necessary for reserves and taxes, the balance of any Net Profit from each of the four Divisions and 5 Sub-Divisions is allocated to Members in a Patronage Refund. If a division has a net loss, the Division does not allocate a Patronage Refund.
 - The Patronage Refund is paid partially in cash (IRS requires at least 20% in cash), with the balance invested back into the Cooperative. A revolving capital credit (Deferred Equity) is allocated on the Cooperative’s books to the Member’s equity account. This is a Member’s additional ownership in the Cooperative, gained by the Member’s patronage (business done with the Cooperative). Deferred Equity is redeemed back to the Member (tax-free) in the future.
 - **The Member must include the cash and Deferred Equity portions of the Patronage Refund in the Member’s income in the tax year the Cooperative allocates the Patronage Refund.**

APPLYING TO BECOME A MEMBER IN HERITAGE COOPERATIVE

- Complete a membership application (available at www.heritagecooperative.com).
- Mail the completed application with a \$100 check payable to Heritage Cooperative, Inc., P.O. Box 68, West Mansfield, OH 43358.
- The Board of Directors will review the application.
- When approved, the Cooperative will mail the new Member a certificate for 1 share of Common stock.

APPLICATION FOR MEMBERSHIP



HERITAGE COOPERATIVE, INC.
11177 Twp Rd 133 PO Box 68
West Mansfield, OH 43358 937-355-0003 877-240-4393

I am applying for membership Stock in Heritage Cooperative, Inc. ("Cooperative"), either on my behalf as an individual/sole proprietor or on behalf of a farming business entity ("Applicant"), as indicated below.

By signing below:

1. I certify that I am 18 years or older (of legal age) and under no legal disability.
2. I certify that Applicant is a Producer or a Cooperative of Producers. Common stock may be issued to a producer engaged in the production of agricultural products for the market, including lessors of real or personal property used for production of agricultural products for the market who receives as rent part of the agricultural product. Cooperative means a Producer-controlled entity that is operated on a cooperative basis (Articles, Section 4.2). **By signing this Application, I certify that I or my business entity named below is a Producer and bears the risks involved in producing an agricultural product.**
3. I am tendering \$100 for the purchase of one share of the Cooperative's Common stock.
4. Either individually or on behalf of Applicant, I acknowledge receipt of copies of the Articles, Bylaws and policies affecting the Applicant's status as a Member. I agree to comply with all provisions of the Amended and Restated Articles of Incorporation ("Articles"), the Amended and Restated Bylaws ("Bylaws"), and the policies and conditions of Membership adopted by the Board of Directors.
5. **On behalf of the Applicant, I consent to include all patronage received from Heritage Cooperative, Inc. on the Applicant's tax return. I understand and agree that while Applicant is a Member, for federal income tax purposes I must include on Applicant's income tax return the stated dollar amount of any written notice of allocation the Applicant receives as patronage. Both the cash portion and the non-cash portion must be included as income or as a reduction of expenses. This must be done in the tax year in which Applicant is notified of the patronage dividend, as provided in Bylaw 7.8.**
6. Under penalty of perjury, I certify that Applicant's correct Taxpayer Identification Number is _____ and that Applicant is not subject to the back-up withholding provisions of the Internal Revenue Code for any reason.

Do you do business with: United Landmark, LLC or Lena Ag Center, LLC? If yes, please circle which one or both.

Date: _____, 20__

_____ Street Address

_____ Applicant's Name - Please Print

_____ City, State, Zip Code

_____ Signature (and Title, if Applicant is an Entity)
By signing, Applicant certifies the information provided on this application is true.

_____ Phone Number

_____ County of Residence

_____ Acres in Agricultural Production

If you are a tenant/renter, PLEASE ATTACH the name(s) and address(es) of your Landlord(s).

APPLICATION FOR MEMBERSHIP ACCEPTED BY THE BOARD OF DIRECTORS	
Effective Date: _____	Common Stock Certificate Number _____
Date Accepted: _____	_____ Board Secretary's Signature