



HERITAGE
 Cooperative

SOYBEAN DISCOUNT SCHEDULE

BASE GRADE: #1 SOYBEANS

56# TW, 13.0% M, 2.0% DMG, 1.0% FM

1-Sep-2018

| MOISTURE | | | % SHRINK | TEST WEIGHT DISCOUNT | | | CHARGE |
|----------|----|------|----------|------------------------|------------------------|------|---------------|
| UP | TO | 13.0 | 0.00% | OVER | | 54.0 | \$ - |
| 13.1 | TO | 13.5 | 1.50% | 53 | TO | 53.9 | 0.010 |
| 13.6 | TO | 14.0 | 3.00% | 52 | TO | 52.9 | 0.020 |
| 14.1 | TO | 14.5 | 4.50% | 51 | TO | 51.9 | 0.030 |
| 14.6 | TO | 15.0 | 6.00% | 50 | TO | 50.9 | 0.040 |
| 15.1 | TO | 15.5 | 7.50% | 49 | TO | 49.9 | 0.050 |
| 15.6 | TO | 16.0 | 9.00% | 48.9 | AND UNDER SUBJECT | | |
| 16.1 | TO | 16.5 | 10.75% | | TO MARKET | | |
| 16.6 | TO | 17.0 | 12.50% | | | | |
| 17.1 | TO | 17.5 | 14.25% | DAMAGE DISCOUNT | | | CHARGE |
| 17.6 | TO | 18.0 | 16.00% | 0 | TO | 2.0% | \$ - |
| 18.1 | TO | 18.5 | 17.75% | 2.1 | TO | 3.0% | 0.02 |
| 18.6 | TO | 19.0 | 19.50% | 3.1 | TO | 3.5% | 0.04 |
| 19.1 | TO | 19.5 | 21.25% | 3.6 | TO | 4.0% | 0.06 |
| 19.6 | TO | 20.0 | 23.00% | 4.1 | TO | 4.5% | 0.08 |
| 20.1 | TO | 20.5 | 24.75% | 4.6 | TO | 5.0% | 0.10 |
| 20.6 | TO | 21.0 | 26.50% | 5.1 | TO | 5.5% | 0.12 |
| 21.1 | TO | 21.5 | 28.25% | 5.6 | TO | 6.0% | 0.14 |
| 21.6 | TO | 22.0 | 30.00% | 6.1 | TO | 6.5% | 0.16 |
| 22.1 | TO | 22.5 | 31.75% | 10.1 | OR MORE SUBJECT | | |
| 22.6 | TO | 23.0 | 33.50% | | TO MARKET | | |
| 23.1 | TO | 23.5 | 35.25% | | | | |
| 23.6 | TO | 24.0 | 37.00% | HEAT DAMAGE | | | CHARGE |
| 24.1 | TO | 24.5 | 38.75% | 0.3 | TO | 1.0 | 0.04 |
| 24.6 | TO | 25.0 | 40.50% | 1.1 | TO | 1.5 | 0.07 |
| 25.1 | TO | 25.5 | 42.25% | 1.6 | TO | 2.0 | 0.10 |
| 25.6 | TO | 26.0 | 44.00% | 2.1 | TO | 2.5 | 0.13 |
| 26.1 | TO | 26.5 | 45.75% | 2.6 | TO | 3.0 | 0.16 |
| 26.6 | TO | 27.0 | 47.50% | 3.1 | TO | 3.5 | 0.20 |
| 27.1 | TO | 27.5 | 49.25% | 3.6 | TO | 4.0 | 0.24 |
| 27.6 | TO | 28.0 | 51.00% | 4.1 | TO | 4.5 | 0.28 |
| 28.1 | TO | 28.5 | 52.75% | 4.6 | TO | 5.0 | 0.32 |
| 28.6 | TO | 29.0 | 54.50% | 5.1 | OR MORE SUBJECT TO MKT | | |
| 29.1 | TO | 29.5 | 56.25% | | | | |
| 29.6 | TO | 30.0 | 58.00% | OTHER DISCOUNTS | | | CHARGE |

FOREIGN MATERIAL: All F.M. in excess of 1% will be deducted from the net weight of the load prior to settlement. A DISCOUNT OF 2 CENTS FOR EACH 1% OR FRACTION, 5.1% AND OVER WILL ALSO APPLY.

| | |
|--------------------|------|
| SOUR | 0.15 |
| INSECT INFESTATION | 0.15 |
| MUSTY | 0.10 |
| HEATING | 0.10 |
| C.O.F.O. | 0.20 |
| MOTTLED | 0.02 |

ALL TREATED GRAIN WILL BE REJECTED
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HERITAGE

Cooperative

Canfield, New Philadelphia, Lisbon, Peasant City

BASE GRADE: #1 SOYBEANS

56# TW, 13.0% M, 2.0% DMG, 1.0% FM

1-Sep-2018

| MOISTURE | | | % SHRINK | \$Discount | TEST WEIGHT DISCOUNT | | | CHARGE |
|----------|----|------|----------|------------|---|------------------------|-------|---------------|
| UP | TO | 13.0 | 0.00% | 0.000 | OVER | | | 54.0 \$ - |
| 13.1 | TO | 13.5 | 1.75% | 0.020 | 53 | TO | 53.9 | 0.010 |
| 13.6 | TO | 14.0 | 2.50% | 0.040 | 52 | TO | 52.9 | 0.020 |
| 14.1 | TO | 14.5 | 3.25% | 0.060 | 51 | TO | 51.9 | 0.030 |
| 14.6 | TO | 15.0 | 4.00% | 0.080 | 50 | TO | 50.9 | 0.040 |
| 15.1 | TO | 15.5 | 4.75% | 0.100 | 49 | TO | 49.9 | 0.050 |
| 15.6 | TO | 16.0 | 5.50% | 0.125 | UNDER 48.9 additional 1 cent per point | | | |
| 16.1 | TO | 16.5 | 6.25% | 0.150 | DAMAGE DISCOUNT | | | CHARGE |
| 16.6 | TO | 17.0 | 7.00% | 0.175 | 0 | TO | 2.0% | \$ - |
| 17.1 | TO | 17.5 | 7.75% | 0.200 | 2.1 | TO | 3.0% | 0.020 |
| 17.6 | TO | 18.0 | 8.55% | 0.225 | 3.1 | TO | 3.5% | 0.040 |
| 18.1 | TO | 18.5 | 9.35% | 0.250 | 3.6 | TO | 4.0% | 0.040 |
| 18.6 | TO | 19.0 | 10.15% | 0.275 | 4.1 | TO | 4.5% | 0.060 |
| 19.1 | TO | 19.5 | 10.95% | 0.300 | 4.6 | TO | 5.0% | 0.060 |
| 19.6 | TO | 20.0 | 11.75% | 0.330 | 5.1 | TO | 5.5% | 0.100 |
| 20.1 | TO | 20.5 | 12.55% | 0.360 | 5.6 | TO | 6.0% | 0.100 |
| 20.6 | TO | 21.0 | 13.35% | 0.390 | 6.1 | TO | 6.5% | 0.140 |
| 21.1 | TO | 21.5 | 14.15% | 0.420 | 6.6 | TO | 7.00% | 0.140 |
| 21.6 | TO | 22.0 | 14.95% | 0.450 | OVER 7.0 additional 4 cents per point | | | |
| 22.1 | TO | 22.5 | 15.75% | 0.480 | HEAT DAMAGE | | | CHARGE |
| 22.6 | TO | 23.0 | 16.55% | 0.510 | 0.3 | TO | 1.0 | 0.04 |
| 23.1 | TO | 23.5 | 17.35% | 0.540 | 1.1 | TO | 1.5 | 0.07 |
| 23.6 | TO | 24.0 | 18.15% | 0.570 | 1.6 | TO | 2.0 | 0.10 |
| 24.1 | TO | 24.5 | 19.15% | 0.600 | 2.1 | TO | 2.5 | 0.13 |
| 24.6 | TO | 25.0 | 20.15% | 0.630 | 2.6 | TO | 3.0 | 0.16 |
| 25.1 | TO | 25.5 | 21.15% | 0.660 | 3.1 | TO | 3.5 | 0.20 |
| 25.6 | TO | 26.0 | 22.15% | 0.690 | 3.6 | TO | 4.0 | 0.24 |
| 26.1 | TO | 26.5 | 23.15% | 0.720 | 4.1 | TO | 4.5 | 0.28 |
| 26.6 | TO | 27.0 | 24.15% | 0.750 | 4.6 | TO | 5.0 | 0.32 |
| 27.1 | TO | 27.5 | 25.17% | 0.780 | 5.1 | OR MORE SUBJECT TO MKT | | |
| 27.6 | TO | 28.0 | 26.15% | 0.810 | OTHER DISCOUNTS | | | CHARGE |
| 28.1 | TO | 28.5 | 27.15% | 0.840 | SOUR | 0.15 | | |
| 28.6 | TO | 29.0 | 28.15% | 0.870 | INSECT INFESTATION | 0.15 | | |
| 29.1 | TO | 29.5 | 29.15% | 0.900 | MUSTY | 0.10 | | |
| 29.6 | TO | 30.0 | 30.15% | 0.930 | HEATING | 0.10 | | |
| | | | | | C.O.F.O. | 0.20 | | |
| | | | | | MOTTLED | 0.02 | | |

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HERITAGE COOPERATIVE 11177 TWP RD 133, WEST MANSFIELD, OH 43358 937-355-0003 or 877-240-4393

Visit us online www.heritagecooperative.com



SOYBEAN DISCOUNT SCHEDULE

BASE GRADE: #1 SOYBEANS

56# TW, 13.0% M, 2.0% DMG, 1.0% FM

1-Sep-2018

| MOISTURE | | % SHRINK | | TEST WEIGHT DISCOUNT | | CHARGE | |
|----------|----|----------|--------|-------------------------------------|-----------------------------|---------------|-------|
| | | | | OVER | 54.0 | \$ - | |
| 13.1 | TO | 13.5 | 1.00% | 53 | TO | 53.9 | 0.010 |
| 13.6 | TO | 14.0 | 2.00% | 52 | TO | 52.9 | 0.020 |
| 14.1 | TO | 14.5 | 3.50% | 51 | TO | 51.9 | 0.030 |
| 14.6 | TO | 15.0 | 5.00% | 50 | TO | 50.9 | 0.040 |
| 15.1 | TO | 15.5 | 6.50% | 49 | TO | 49.9 | 0.050 |
| 15.6 | TO | 16.0 | 8.00% | 48.9 | AND UNDER SUBJECT TO MARKET | | |
| 16.1 | TO | 16.5 | 9.50% | | | | |
| 16.6 | TO | 17.0 | 11.00% | | | | |
| 17.1 | TO | 17.5 | 12.50% | DAMAGE DISCOUNT | | CHARGE | |
| 17.6 | TO | 18.0 | 14.00% | 0 | TO | 2.0% | \$ - |
| 18.1 | TO | 18.5 | 15.50% | 2.1 | TO | 3.0% | 0.02 |
| 18.6 | TO | 19.0 | 17.00% | 3.1 | TO | 3.5% | 0.04 |
| 19.1 | TO | 19.5 | 18.50% | 3.6 | TO | 4.0% | 0.04 |
| 19.6 | TO | 20.0 | 20.00% | 4.1 | TO | 4.5% | 0.06 |
| | | | | 4.6 | TO | 5.0% | 0.06 |
| | | | | 5.1 | TO | 5.5% | 0.10 |
| | | | | 5.6 | TO | 6.0% | 0.10 |
| | | | | 6.1 | TO | 6.5% | 0.14 |
| | | | | 6.6 | TO | 7.00% | 0.14 |
| | | | | Over 7.1 + 4 cents per point | | | |
| | | | | HEAT DAMAGE | | CHARGE | |
| | | | | 0.3 | TO | 1.0 | 0.04 |
| | | | | 1.1 | TO | 1.5 | 0.07 |
| | | | | 1.6 | TO | 2.0 | 0.10 |
| | | | | 2.1 | TO | 2.5 | 0.13 |
| | | | | 2.6 | TO | 3.0 | 0.16 |
| | | | | 3.1 | TO | 3.5 | 0.20 |
| | | | | 3.6 | TO | 4.0 | 0.24 |
| | | | | 4.1 | TO | 4.5 | 0.28 |
| | | | | 4.6 | TO | 5.0 | 0.32 |
| | | | | 5.1 | OR MORE SUBJECT TO MKT | | |
| | | | | OTHER DISCOUNTS | | CHARGE | |
| | | | | SOUR | | | 0.15 |
| | | | | INSECT INFESTATION | | | 0.15 |
| | | | | MUSTY | | | 0.10 |
| | | | | HEATING | | | 0.10 |
| | | | | C.O.F.O. | | | 0.20 |
| | | | | MOTTLED | | | 0.02 |

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