



# 2020 Input Financing Program

AgraFinancial Services, Inc.  
P.O. Box 25 • Vermillion, Ohio 44089  
Phone: 440-315-9176

THIS INFORMATION WILL BE USED & TREATED IN AN EXTREMELY CONFIDENTIAL MANNER

PROGRAM REQUESTED \_\_\_\_\_ HERITAGE COOPERATIVE AGRONOMIST \_\_\_\_\_

- All
- Crop Nutrients
- Crop Protection
- Seed
- DEF
- Oil
- Propane
- Other

- Heritage Max
- Heritage Platinum
- Heritage Gold
- Heritage Silver
- Heritage Bronze

\*Please print and completely fill out all information blanks so we may properly process your request\*

Account Name: \_\_\_\_\_

Name: \_\_\_\_\_ Account #: \_\_\_\_\_

Spouse Name (if applicable) \_\_\_\_\_  Individual

Address: \_\_\_\_\_  Partnership

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  Incorporated

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_ County: \_\_\_\_\_

Social Security No.: \_\_\_\_\_ Birth date: \_\_\_\_\_  Single

Spouse Social Security No.: \_\_\_\_\_ Birth date: \_\_\_\_\_  Married

E-mail: \_\_\_\_\_ Federal ID#: \_\_\_\_\_

If a partnership or corporation, please give name, social security number and address of other owner(s):

Co-Applicant(s): NAME: _____	Co-Applicant(s): NAME: _____	Co-Applicant(s): NAME: _____
TITLE: _____	TITLE: _____	TITLE: _____
ADDRESS: _____	ADDRESS: _____	ADDRESS: _____
CITY, STATE, ZIP: _____	CITY, STATE, ZIP: _____	CITY, STATE, ZIP: _____
BIRTH DATE: _____	BIRTH DATE: _____	BIRTH DATE: _____
SOCIAL SECURITY NO.: _____	SOCIAL SECURITY NO.: _____	SOCIAL SECURITY NO.: _____

We are making this application and statement for the purpose of securing credit on account, and we represent that the information given herein is true and accurate. We authorize both financial institutions and suppliers to release any financial and credit information known to them for the purpose of evaluating this application for credit. We agree to pay according to the terms of each account, and request the billings be made in the account name specified. By the signature(s) below, I/we agree to be bound by the Dealer's credit terms, and acknowledge receipt of a copy of the credit terms.

Signature: \_\_\_\_\_ Signature: \_\_\_\_\_ Signature: \_\_\_\_\_

Applicant's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Spouse/Co-Applicant Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Co-Applicant Signature: \_\_\_\_\_ Date: \_\_\_\_\_



Providing Convenient Credit  
for Financing Your Crop Inputs

Finance Rates as Low  
as 2% Under Prime

## Finance Rate Levels



Heritage Max  
**2% Under Prime Rate**  
100% Agronomy (Seed, Crop Nutrients,  
Crop Protection) + 100% Energy or 100% Grain  
(Due January 31, 2021)



Heritage Gold  
**Prime Rate**  
100% of 2 out of 3 Agronomy Purchases  
(Seed, Crop Nutrients, Crop Protection)  
(Due November 30, 2020)



Heritage Platinum  
**1% Under Prime Rate**  
90% Seed + 100% Crop Nutrients  
100% Crop Nutrients or 100% Crop Protection  
(Due January 31, 2021)



Heritage Silver  
**Prime Rate Plus 1.5%**  
50% or More Seed Purchase  
(Due November 30, 2020)



Heritage Bronze  
**Prime Rate Plus 3%**  
No Seed Purchase Requirements  
(Due November 30, 2020)

## What is the Heritage Cooperative Input **Financing** Program?

The Heritage Cooperative Input Financing Program allows you to finance your fall, spring and summer crop input purchases. You can also finance your agronomy prepay purchases from Heritage Cooperative. Eligible charges are between September 1, 2019 through August 31, 2020.

## What is the financing rate?

Your financing rate is determined by the percent of your corn and soybean acres that are planted with seed sold by Heritage Cooperative. There are five levels of finance rates with the lowest being 2% under prime to 3% over prime.

## What crop inputs purchased from Heritage Cooperative are eligible?

- Inputs for raising corn, soybeans, wheat, forage, seed or specialty crops are all covered. This includes seed, fertilizer, lime, chemicals, power fuel, soil testing, DEF, GPS services, custom application, delivery and equipment rental charges.
- Non-crop inputs such as feed are not included in this program.

## What product and service prices will be used?

The prepaid or cash price in effect at the time of billing will be used for products, and the regular price will be used for services such as custom application, delivery or equipment rental.

## When do finance charges begin?

Finance charges are calculated from the date of the invoice when the product is picked up or the prepaid price is locked in. Finance charges are not compounded.

## When is the due date?

The Heritage Max and Platinum levels are due January 31, 2021. The Gold, Silver and Bronze levels are due November 30, 2020.

## What happens if I don't purchase the percentage of seed from Heritage Cooperative I anticipated?

The financing rate will be adjusted to the level that was met and made retroactive to the invoice date.

## What paperwork is required?

An application, balance sheet and tax return will be required in all cases, and in some cases a crop lien and crop insurance.

## When is the application deadline?

February 28, 2020. Charges made prior to the approval and execution of the paperwork will not be transferred to the program.

## How do I apply?

Submit the application on the back of this brochure. Complete both sides of the application and sign the bottom. Mail the completed application to AgraFinancial Services, Inc. at P.O. Box 25, Vermilion, Ohio 44089. If you have any questions, you may ask your agronomist or call Megan Petruichik with AgraFinancial at 440-315-9176.

Customer Name \_\_\_\_\_

Anticipated Credit Needed \_\_\_\_\_ Acres Owned \_\_\_\_\_ Acres Rented \_\_\_\_\_

How many years have you been farming? \_\_\_\_\_ Previous year's farm income (2018 Schedule F, line 9) \$ \_\_\_\_\_

### CROP PLANNING INFORMATION\*

Crop	Acres	Estimated Yield	Total Production	(Less) Prod. Used for Feed	(Less) Landlord's Share	Net Production	Insurance Coverage MPCI, CRC, etc.		Expected Price	Total Crop Value
							Type	%		
									Total Crop Value	

### FINANCIAL INFORMATION

Please attach the first two pages of your 1040 and a copy of your Schedule F, Schedule 1 plus also include copies of your Schedules 1065 and 1120 if applicable.

Projected Income Statement: Crop Sales (See Crop Planning Information*)	
Plus: Livestock Sales	+
# Head _____ Type _____	
Avg. Wt. _____ Est. Sales Dates(s) _____	
Plus: Government Program Payments	+
Plus: Other Farm Income	+
—————→	
Equals Subtotal: Gross Farm Income	=

### BALANCE SHEET

If you would like to attach your most recent balance sheet you do not need to fill out the balance sheet section.

ASSETS (What I Own) (Itemize on Schedule)		LIABILITIES (What I Owe) (Itemize on Schedule)	
1. Cash, Checking and Savings Accounts .....	\$ _____	1. Heritage Cooperative Financing 2019 .....	\$ _____
2. Government Securities, Stocks, Bonds and Other Securities .....	_____	2. Accounts Payable .....	_____
3. Notes Receivable .....	_____	3. Credit Cards .....	_____
4. Livestock and Poultry .....	_____	4. Operation Loans to Financial Institutions .....	_____
5. Crops (Growing) .....	_____	5. Other Current Debts .....	_____
6. Crops (Stored) .....	_____	6. Other Current Debts .....	_____
7. Other Current Assets .....	_____	<b>Total Current Liabilities</b>	\$ _____
<b>Total Current Assets</b>	\$ _____		
8. Real Property (____ Acres @ \$ ____/Acre) ..	\$ _____	7. Machinery Loans .....	\$ _____
9. Home & Buildings .....	_____	8. Car Loans .....	_____
10. Motor Vehicles .....	_____	9. Real Estate Mortgage Loans .....	_____
11. Machinery & Equipment .....	_____	10. Other Long Term Debts .....	_____
12. Other Long Term Assets .....	_____	<b>Total Long Term Liabilities</b>	\$ _____
<b>Total Long Term Assets</b>	\$ _____	<b>Total Liabilities</b>	\$ _____
<b>Total Assets</b>	\$ _____	<b>Net Worth (Total Assets Less Total Liabilities)</b>	\$ _____

PLEASE RETAIN COPY FOR YOUR PERSONAL RECORDS